



The company MeltPrep develops and distributes innovative laboratory equipment. MeltPrep developed the first customized process for sample preparation of thermoplastic materials. In addition to the VCM process, the company's portfolio now includes two other product lines, which are sold worldwide to the pharmaceutical, polymer, and food industries.

## Product Specialist US

### Your Role:

- Acquisition of new customers and in-depth support of existing customers
- Performing pre-sales live and online demonstrations
- Conducting after-sales customer training
- Coordination and planning of sales strategies for the US market
- Participation in international fairs and seminars

### Your Qualifications:

- Hot Melt Extrusion experience
- Successfully completed business or technical studies
- Sales experience of innovative laboratory equipment
- Independent and solution-oriented approach, customer focus
- Team spirit, communication skills, high self-motivation and hands-on mentality

### We offer:

- Varied activities in an internationally operating company
- 100% Remote work, but physically located within USA
- Innovative and modern corporate culture, flexible working hours and flat hierarchies
- Employee-oriented working environment that encourages active participation
- A task with a high level of personal responsibility and scope for shaping your own ideas

### Did we catch your attention?

Please send a motivational letter and your CV to: [valentina.troiss@meltprep.com](mailto:valentina.troiss@meltprep.com)